

Program, Activities, and Insurance Assessment Mechanics

- The amount of the PAIA assessment is calculated in January by the Council. It comes from a calculation that uses as its basis, the youth and adult member counts taken from the unit's most recent recharter roster.
- If a unit has not rechartered by the time the assessment invoices are mailed in January, an "Estimated Amount" will be calculated, to be revised, when the unit completes its recharter process.
- The calculation is fixed for the year and it is known as the Unit PAIA Assessment
- The unit and its leaders determine and control how the assessment is funded.
- The assessment does not include the BSA's annual registration fee of \$33 for both youth and adults; the BSA registration fee is separate from the PAIA.
- The assessment is due to the Council when the unit recharter in the late fall/winter of 2019.
- The PAIA program encourages units to continue conducting fully supported Unit Family Charitable Giving Effort.
- If a Family Charitable Giving Effort is conducted and completed by June 1st, a discount of almost 11% can be earned.
- If the unit chooses not to conduct a Family Charitable Giving Effort but pays their assessment before June 1, they will also receive the discount.
- The Council has created a scholarship program to assist units that need help; applications are approved by the Council.
- The \$12 Insurance Recovery Fee (IRF) is included in the PAIA assessment.

Practical Considerations/Q & A

- **Do we collect the money from families?** The unit controls how the assessment is paid. You can collect something from each family or you can conduct a voluntary Family Charitable Giving Effort. Any gifts to the Council directly from families in your unit will count towards your unit assessment. Your unit can also allocate proceeds from a money earning project.
- **Is this a unit or a member assessment?** Once the assessment is calculated it becomes a **UNIT** assessment. The Council will not reject any youth application submitted by the unit for membership nor will it track whether the family has paid towards the unit assessment.
- **If we collect from families, how much do we collect?**
 - Some units may collect an equal portion from each family so long as it totals the overall assessment.
 - Others may collect an amount lower or greater than an equal portion.
 - Some units may not collect any amount at all, preferring to earn the money from a sale or a pancake breakfast or similar.
 - Still others will utilize the Family Charitable Giving Effort to see what parents "voluntarily" give. They'll have a backup plan ready for shortfalls.

- As you determine what amount or even if, you collect from families you can build in discounts that recognize parents participating as leaders or families with more than one scout.
- **What do we collect for the assessment when new members join during the year?** A pro-rata schedule has been developed (see chart below) that you can use, however as a unit you can decide to ask for some other amount.
- **When do we turn in the money?**
 - The assessment is due when your unit recharter in the fall/winter of 2019.
 - To earn the discount, the full discounted amount must be paid by June 1.
 - If you want the discount but can't afford it by June 1 your unit must conduct a Family Charitable Giving Effort among your parents by June 1. In this event all donations must be fully paid by October 1.
- **Do we have to conduct a Family Charitable Giving Effort?** No, but if your unit already conducts a campaign, continuing with this technique is a good "voluntary" way to fund all or part of your unit assessment.
 - Individual donations paid directly to the Council are tax deductible.
 - Fees collected from each parent are not deductible.
- **Can we do both a charitable effort and collect something from parents?** Yes.
- **What happens to the popcorn sale?** The Council has revised its commissions plan for the product sale. The new plan provides for bonuses to all units who currently participate. The plan is designed to encourage non-selling units to get started. Units are welcome to use a portion of their increased commissions and profits to fund the assessment.
- **Does our assessment change if we lose scouts during the year?**
 - No. The assessment is established for the unit at the beginning of the year and it won't change no matter what changes in the unit.
 - If you lose members you will likely offset those lost youth with new children and your assessment won't include those new members.
 - Graduating Webelos will not change the assessment for troops.
- **Do we still need to collect the \$12 IRF fee for Scouts?** No, it's included in the assessment amount.
- **If we collect from families should we collect from registered adults?** It's entirely up to the unit leadership. Insurance costs for adults are calculated in the assessment so the unit is being charged. As a result, some units will ask their adults to pay something for insurance, but others will recognize the volunteer time of these adults by asking nothing extra from them.
- **Do we have to collect from the families of new youth?** No. But we've learned through our research that when parents sign their kids up for a program, they expect to pay, so ask for what you need.
- **What if some families can't afford it?** Unit leadership is the best judge to know who those families are...design a system that works for you...for instance you might ask some families to support more than just their own child. Perhaps all families can be asked to make a stronger showing in your money earning activity in order to make up for slippage.
- **Can we turn in the money in advance?** Yes.

Suggested PAIA Pro-Rata Schedule for youth and adults who join during the year:

Month	BSA National Fee Youth or Adult	PAIA Youth	PAIA New Youth	PAIA Registered Adult	<u>Boy's Life</u>
January	33.00	\$108.00	\$96.00	\$12	\$12
February	30.25	99.00	88.00	11	11
March	27.50	90.00	80.00	10	10
April	24.75	81.00	72.00	9	9
May	22.00	72.00	64.00	8	8
June	19.25	63.00	56.00	7	7
July	16.50	54.00	48.00	6	6
August	13.75	45.00	40.00	5	5
September	11.00	36.00	32.00	4	4
October	8.25	27.00	24.00	3	3
November	5.50	18.00	16.00	2	2
December	2.75	9.00	8.00	1	1

The new youth factor is suggested for any new youth during the year.

NOTE: new units will receive their assessment invoice soon after they are organized. The assessment for new units is due when it recharter in December. The PAIA New Youth amount (prorated), will be used for all new units. The PAIA Registered Adult amount is prorated.